Cleaning Products Industry

ARIZONA

NUMBER OF INDUSTRY JOBS

<table>
<thead>
<tr>
<th></th>
<th>AZ</th>
<th>USA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jobs</td>
<td>504</td>
<td>66,567</td>
</tr>
</tbody>
</table>

OUTPUT (MILLIONS)

<table>
<thead>
<tr>
<th></th>
<th>AZ</th>
<th>USA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billions</td>
<td>$442</td>
<td>$57,432</td>
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</tbody>
</table>

KEY ISSUES

Chemical Management • Ensuring the regulations on cleaning product chemicals are guided by the best available science that assesses their safety and effectiveness.

Ingredient Communication • Working toward a national ingredient communication standard that gives consumers consistent, understandable ingredient information.

Product Packaging • Supporting policies that create more sustainable packaging through innovation and collaboration.

Sustainability • Working proactively on sustainability goals that are rooted in increasing transparency, reducing emissions, valuing nature and contributing positively to our shared global future.

NATIONAL INDUSTRY OUTPUT

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2009</th>
<th>2014</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billions ($)</td>
<td>69.0</td>
<td>62.3</td>
<td>61.4</td>
<td>57.4</td>
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</tbody>
</table>

ARIZONA

<table>
<thead>
<tr>
<th></th>
<th>Impacts</th>
<th>Output</th>
<th>Employment</th>
<th>Income</th>
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</thead>
<tbody>
<tr>
<td>Upstream</td>
<td>$940M</td>
<td>2,624</td>
<td>$192M</td>
<td></td>
</tr>
<tr>
<td>Downstream</td>
<td>$880M</td>
<td>5,531</td>
<td>$278M</td>
<td></td>
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<tr>
<td>Total</td>
<td>$1,819M</td>
<td>8,155</td>
<td>$471M</td>
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</tbody>
</table>

ACI BOARD MEMBER COMPANIES:

Arxada
Arylessence, Inc.
BASF Corporation
Church & Dwight Co, Inc.
Colgate-Palmolive Company
Croda Inc.
Dow Inc.
Ecolab Inc.
Evonik Corporation
Firmenich Incorporated
GOJO Industries, Inc.
Henkel Corporation
Indorama Ventures Oxides, LLC
International Flavors & Fragrances
Nouryon
Novozymes
Procter & Gamble
Sasol
SC Johnson
Shell Chemical LP
Stepan Company
The Clorox Company

The American Cleaning Institute® (ACI) is the trade association representing the $60 billion U.S. cleaning products market. ACI members include the formulators of soaps, detergents and general cleaning products used in household, commercial, industrial and institutional settings; companies that supply ingredients and finished packaging for these products; and oleochemical producers. ACI’s mission is to support the sustainability of the cleaning products industry through research, education, outreach and science-based advocacy. ACI represents over 140 members.