Cleaning Products Industry

**MASSACHUSETTS**

<table>
<thead>
<tr>
<th>NUMBER OF INDUSTRY JOBS</th>
<th>OUTPUT (MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MA</strong> 961</td>
<td><strong>USA</strong> 66,567</td>
</tr>
<tr>
<td><strong>MA</strong> $811</td>
<td><strong>USA</strong> $57,432</td>
</tr>
</tbody>
</table>

**KEY ISSUES**

- **Chemical Management** · Ensuring the regulations on cleaning product chemicals are guided by the best available science that assesses their safety and effectiveness.

- **Ingredient Communication** · Working toward a national ingredient communication standard that gives consumers consistent, understandable ingredient information.

- **Product Packaging** · Supporting policies that create more sustainable packaging through innovation and collaboration.

- **Sustainability** · Working proactively on sustainability goals that are rooted in increasing transparency, reducing emissions, valuing nature and contributing positively to our shared global future.

**NATIONAL INDUSTRY OUTPUT**

<table>
<thead>
<tr>
<th>BILLIONS ($)</th>
<th>2004</th>
<th>2009</th>
<th>2014</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>69.0</td>
<td>62.3</td>
<td>61.4</td>
<td>57.4</td>
</tr>
</tbody>
</table>

**MASSACHUSETTS**

<table>
<thead>
<tr>
<th></th>
<th>Impacts</th>
<th>Output</th>
<th>Employment</th>
<th>Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upstream</td>
<td>$1,634M</td>
<td>4,267</td>
<td>$328M</td>
<td></td>
</tr>
<tr>
<td>Downstream</td>
<td>$1,150M</td>
<td>7,909</td>
<td>$374M</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$2,784M</td>
<td>12,176</td>
<td>$702M</td>
<td></td>
</tr>
</tbody>
</table>

**ACI BOARD MEMBER COMPANIES:**

- Arxada
- Arylessence, Inc.
- BASF Corporation
- Church & Dwight Co, Inc.
- Colgate-Palmolive Company
- Croda Inc.
- Dow Inc.
- Ecolab Inc.
- Evonik Corporation
- Firmenich Incorporated
- GOJO Industries, Inc.
- Henkel Corporation
- Indorama Ventures Oxides, LLC
- International Flavors & Fragrances
- Nouryon
- Novozymes
- Procter & Gamble
- Sasol
- SC Johnson
- Shell Chemical LP
- Stepan Company
- The Clorox Company

The American Cleaning Institute® (ACI) is the trade association representing the $60 billion U.S. cleaning products market. ACI members include the formulators of soaps, detergents and general cleaning products used in household, commercial, industrial and institutional settings; companies that supply ingredients and finished packaging for these products; and oleochemical producers. ACI’s mission is to support the sustainability of the cleaning products industry through research, education, outreach and science-based advocacy. ACI represents over 140 members.