## Cleaning Products Industry
### WEST VIRGINIA

<table>
<thead>
<tr>
<th>NUMBER OF INDUSTRY JOBS</th>
<th>OUTPUT (MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>WV</td>
<td>USA</td>
</tr>
<tr>
<td>539</td>
<td>66,567</td>
</tr>
<tr>
<td>$515</td>
<td>$57,432</td>
</tr>
</tbody>
</table>

### KEY ISSUES

**Chemical Management** · Ensuring the regulations on cleaning product chemicals are guided by the best available science that assesses their safety and effectiveness.

**Ingredient Communication** · Working toward a national ingredient communication standard that gives consumers consistent, understandable ingredient information.

**Product Packaging** · Supporting policies that create more sustainable packaging through innovation and collaboration.

**Sustainability** · Working proactively on sustainability goals that are rooted in increasing transparency, reducing emissions, valuing nature and contributing positively to our shared global future.

### NATIONAL INDUSTRY OUTPUT

<table>
<thead>
<tr>
<th>BILLIONS ($)</th>
<th>2004</th>
<th>2009</th>
<th>2014</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>69.0</td>
<td>62.3</td>
<td>61.4</td>
<td>57.4</td>
<td></td>
</tr>
</tbody>
</table>

### WEST VIRGINIA

<table>
<thead>
<tr>
<th></th>
<th>Impacts</th>
<th>Output</th>
<th>Employment</th>
<th>Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upstream</td>
<td>$1,174M</td>
<td>2,856</td>
<td>$230M</td>
<td></td>
</tr>
<tr>
<td>Downstream</td>
<td>$145M</td>
<td>1,025</td>
<td>$51M</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$1,319M</td>
<td>3,880</td>
<td>$281M</td>
<td></td>
</tr>
</tbody>
</table>

### ACI BOARD MEMBER COMPANIES:

- Arxada
- Arylessence, Inc.
- BASF Corporation
- Church & Dwight Co, Inc.
- Colgate-Palmolive Company
- Croda Inc.
- Dow Inc.
- Ecolab Inc.
- Evonik Corporation
- Firmenich Incorporated
- GOJO Industries, Inc.
- Henkel Corporation
- Indorama Ventures Oxides, LLC
- International Flavors & Fragrances
- Nouryon
- Novozymes
- Procter & Gamble
- Sasol
- SC Johnson
- Shell Chemical LP
- Stepan Company
- The Clorox Company

The American Cleaning Institute® (ACI) is the trade association representing the $60 billion U.S. cleaning products market. ACI members include the formulators of soaps, detergents and general cleaning products used in household, commercial, industrial and institutional settings; companies that supply ingredients and finished packaging for these products; and oleochemical producers. ACI’s mission is to support the sustainability of the cleaning products industry through research, education, outreach and science-based advocacy. ACI represents over 140 members.